



Have You Protected Against Your EMR Conversion Go Live Cash Flow Disruption Risk?

Downside Risk

EMR conversions are very complex and carry substantial financial risk. Many organizations have experienced crippling cash flow disruptions post go-live with their conversions. The common themes from conversions that go sideways are:

- **Bandwidth Limits**
Adding financial conversion accountabilities to RCM team members already stretched too thin with their day job
- **No/Limited Conversion Experience**
Financial conversions are very complex & prior conversion experience is critical to avoid pitfalls & repeating the mistakes of others
- **Assuming EMR Vendor Has It Covered**
EMR vendors are valuable resources to support your team leadership, but they do not own the success of your financial conversion architecture

Don't Be Your Own Guinea Pig

Look to a niche partner with the experience of managing many conversions who knows where to look and where to focus in order to protect against cash flow disruption risk. Look to a niche partner to provide the bandwidth that your team doesn't have to ensure the conversion is a primary focus versus the daily fires of a day job. Look to a niche partner with rich experience in work flow re-engineering to embed best practices in leveraging your EMR technology investment versus recreating inefficient legacy practices.

Ni2 Conversion Assistance Services

- Pre-implementation planning
- Implementation project management
- Pre-live operational engagement
- Pre-live build & operational audits
- Complete revenue cycle system(s) support
- Post-live system optimization

EMR Vendor Testimonial

"From day 1 the Ni2 team jumped in with both feet. Even though you were engaged after our teams already started the work to convert, Anita has made a direct impact in moving this project forward and getting us back on track and ahead of schedule. Your efforts have made a direct impact on the success of our conversion."

Bottom Line – Protect Your Downside/ Capture Your Upside

Ni2 can be your experienced resource to mitigate your downside risk, establish your financial conversion roadmap & manage the process to free your team to focus on their day jobs. And a conversion is the ideal time to invest in evaluating all revenue cycle practices & workflows to ensure post go-live best practices. We can help.

To get started, please contact
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