



Find the Game Changing Upside Still Hidden in Your Revenue Cycle

Is Revenue Cycle Tapped Out?

Almost all hospitals continue to face significant challenges in solving for their financial performance and net income objectives. However, we increasingly hear that CFO's are skeptical that any meaningful revenue lift potential remains. Most organizations have been through many rounds of improvement initiatives & consulting engagements, and many CFO's feel they have exhausted their known revenue cycle opportunities.

Don't Let Skepticism Limit Your Bottom Line – Bet on Ni2's Track Record

Our assessments and delivered client results validate that nearly all hospitals still have fully 3% or more of net patient revenue as their hidden revenue cycle performance upside. That finding is consistent regardless of size, past initiatives or EMR platforms. How can this be?

- + Traditional benchmarks hide your true revenue cycle potential
- + Bandwidth limits create progress gridlock
- + Daily fires crowd out root cause solutions
- + Consensus leadership often empowers managers to protect the status quo
- + Budget process frequently blocks needed resource investments

We Deliver Revenue Cycle Lift Where You've Already Looked

The opportunity is there. We leverage our "next generation" performance metrics to identify your hidden potential. Ni2 also requires virtually no IT bandwidth as our team handles the data pulls. If you need \$1M, \$1.5M, or more in real performance improvement you can see on your bottom line in 6 months, we can help.

Assessment – No Budget Required.

We take all the financial risk out of getting started. No budget is required as our assessments fund themselves. Our Revenue Cycle Assessment is included within our broader Operating Margin Assessment, and we guarantee that our assessment will identify at least a 2:1 return in immediately actionable performance improvement. Overall our Revenue Cycle Assessments typically identify performance upside 20 – 50 times our fee.

Bottom Line

In just 75 days, we will identify your hidden revenue cycle upside & provide an implementation roadmap for partnering with you to realize your revenue cycle potential, by infusing required resources, best performer insights & fully leveraging technology – Performance Insourced.

To get started, please contact
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